

July 28, 2011

Conference Call Material

For the Three Months Ended June 30, 2011

Today's Presentation

**1. Financial Results
for the Three Months Ended June 30, 2011**

**2. Financial Forecast
for the Year Ending March 31, 2012**

1. Financial Results for the Three Months Ended June 30, 2011

Financial Results for the First Three Months of FY3/2012

- Comparison with Q1 FY3/2011 -

(Unit: Yen in billions)

	Three months ended June 30				Change	
	2010		2011			
	Amount	% of net sales	Amount	% of net sales	Amount	%
Net sales	313.2	100.0	305.2	100.0	-8.0	-2.5
Profit from operations	40.6	13.0	33.3	10.9	-7.3	-18.0
Pre-tax income	46.3	14.8	39.9	13.1	-6.4	-13.8
Net income attributable to shareholders of Kyocera Corporation	29.9	9.5	24.8	8.1	-5.1	-17.0
Capital expenditures	12.0	3.8	16.0	5.2	4.0	33.5
Depreciation	12.7	4.1	14.0	4.6	1.3	10.3
R&D expenses	11.4	3.6	11.9	3.9	0.5	4.8
Average exchange rate (yen)	\$	¥ 92	¥ 82			
	Euro	¥ 117	¥ 117			
Foreign currency fluctuation effect on: (compared with the previous same periods)	net sales	Approx. ¥ -12.0 billion	Approx. ¥ -13.0 billion			
	pre-tax income	Approx. ¥ -5.5 billion	Approx. ¥ -3.0 billion			

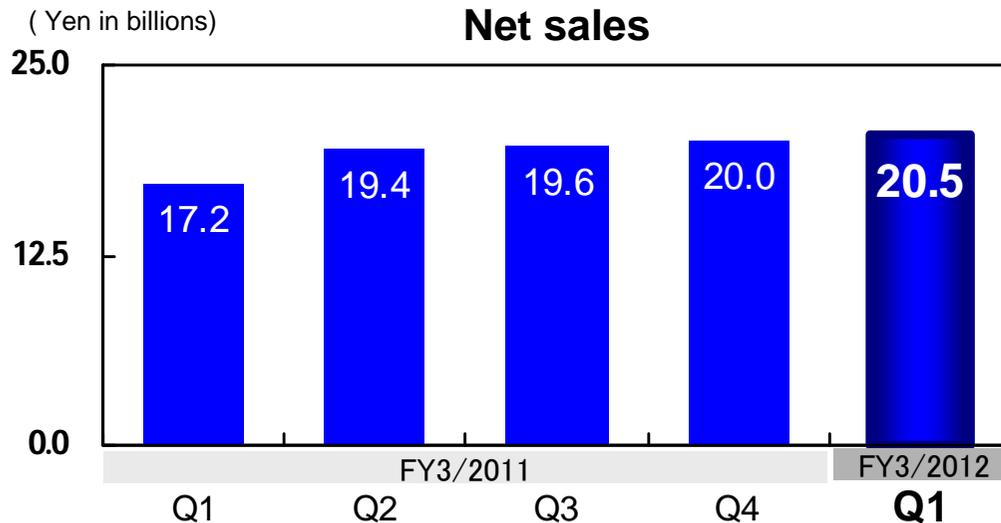
Financial Results for the First Three Months of FY3/2012 - Comparison with Q4 FY3/2011 -

(Unit: Yen in billions)

	Three months ended				Change	
	March 31, 2011		June 30, 2011			
	Amount	% of net sales	Amount	% of net sales	Amount	%
Net sales	310.0	100.0	305.2	100.0	-4.8	-1.5
Profit from operations	36.2	11.7	33.3	10.9	-2.9	-7.9
Pre-tax income	39.2	12.6	39.9	13.1	0.7	1.9
Net income attributable to shareholders of Kyocera Corporation	28.7	9.3	24.8	8.1	-3.9	-13.7
Capital expenditures	19.6	6.3	16.0	5.2	-3.6	-18.4
Depreciation	17.2	5.5	14.0	4.6	-3.2	-18.6
R&D expenses	12.8	4.1	11.9	3.9	-0.9	-6.6
Average exchange rate (yen)	\$	¥ 82	¥ 82			
	Euro	¥ 113	¥ 117			

Summary of Q1 FY3/2012 Results by Reporting Segment

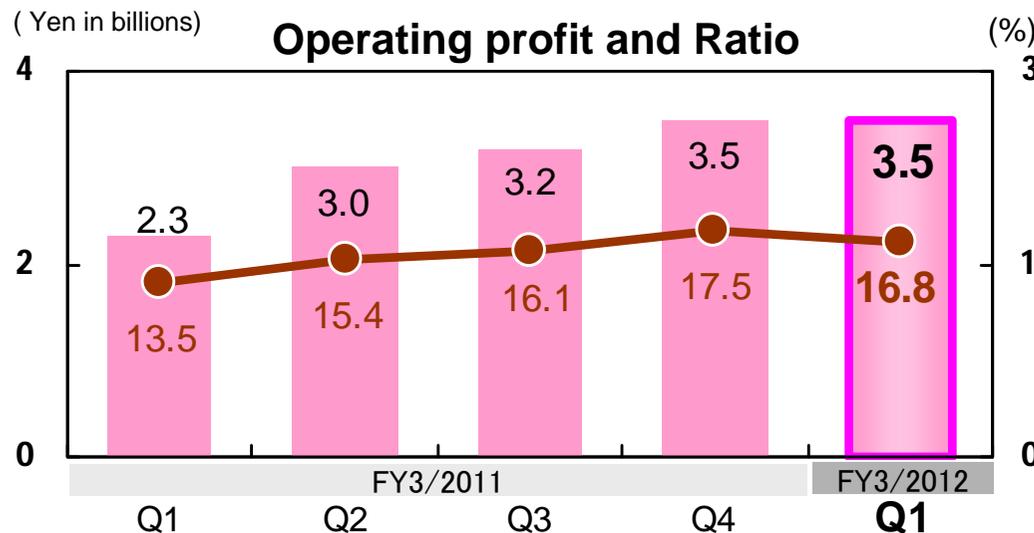
Fine Ceramic Parts Group



Compared with Q1 FY3/2011

(Yen in billions)	Change	Foreign currency fluctuation effect
Net sales	+3.3 (+19.0%)	Approx. -0.5
Operating profit	+1.1 (+48.7%)	-

- Increased sales and operating profit due to increased components demand in industrial machinery markets such as semiconductor fabrication equipment and in LED related markets



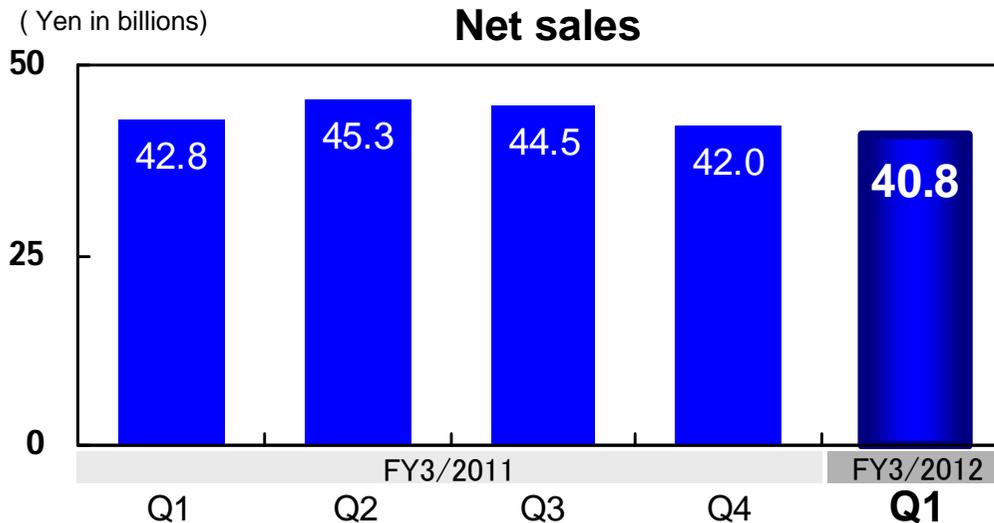
Compared with Q4 FY3/2011

(Yen in billions)	Change
Net sales	+0.5 (+2.5%)
Operating profit	0 (-1.5%)

- Sales increased and operating profit remained on par due to solid demand in industrial machinery markets such as semiconductor fabrication equipment and in LED related markets

Summary of Q1 FY3/2012 Results by Reporting Segment

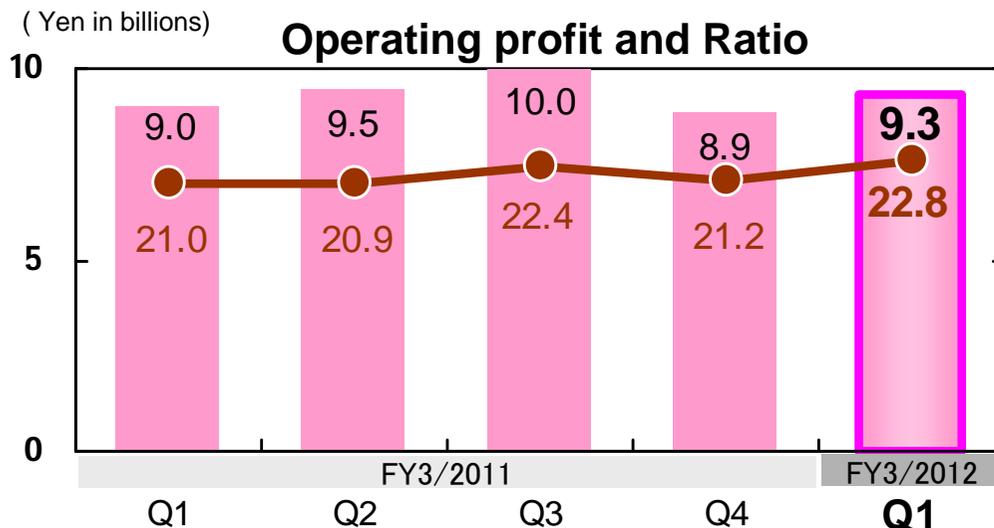
Semiconductor Parts Group



Compared with Q1 FY3/2011

(Yen in billions)	Change	Foreign currency fluctuation effect
Net sales	-2.0 (-4.7%)	Approx. -2.0
Operating profit	+0.3 (+3.6%)	Approx. -1.0

- Increased operating profit due to cost reductions and enhanced productivity despite lower sales affected by the yen's appreciation



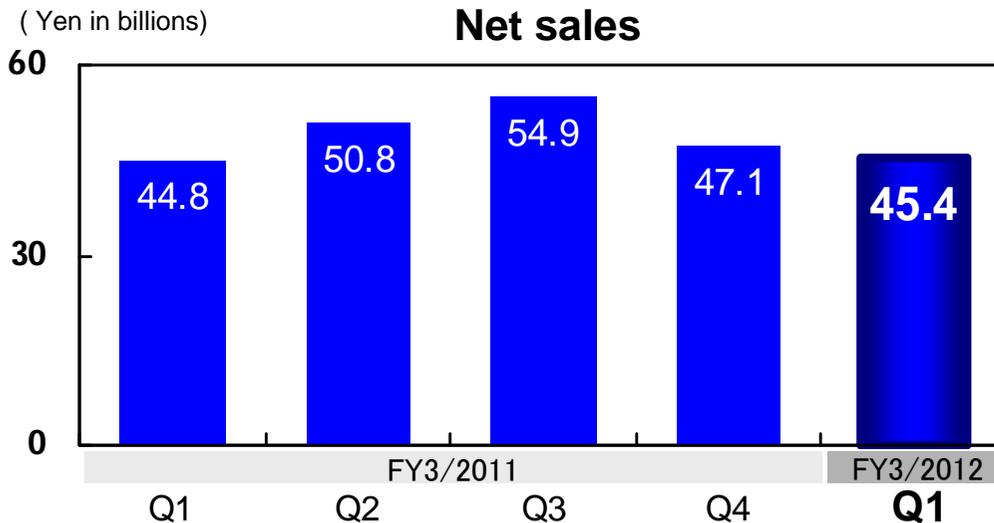
Compared with Q4 FY3/2011

(Yen in billions)	Change
Net sales	-1.2 (-3.0%)
Operating profit	+0.4 (+4.2%)

- Lower sales owing to production adjustment in the digital consumer equipment market
- Increased operating profit increased due to cost reductions and enhanced productivity

Summary of Q1 FY3/2012 Results by Reporting Segment

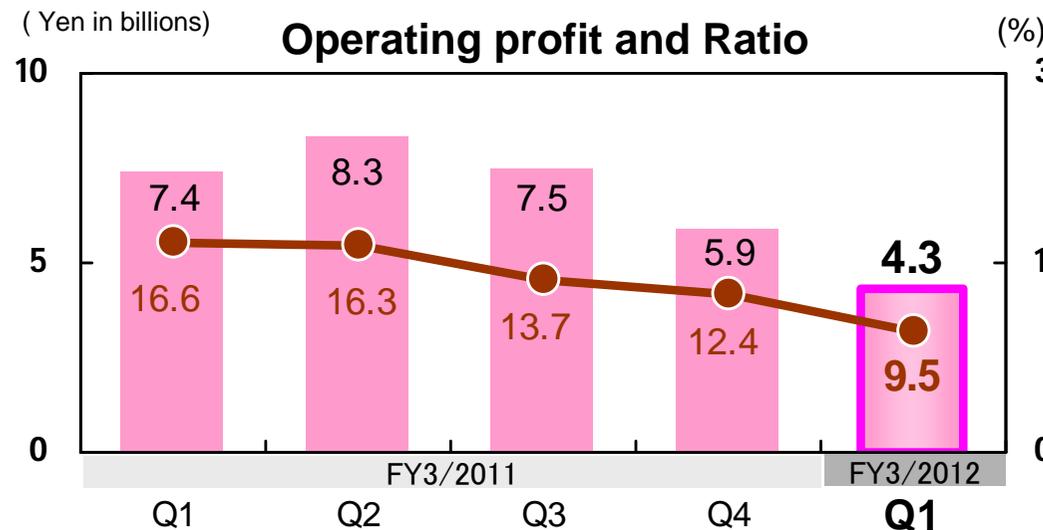
Applied Ceramic Products Group



Compared with Q1 FY3/2011

(Yen in billions)	Change	Foreign currency fluctuation effect
Net sales	+0.6 (+1.3%)	Approx. -1.5
Operating profit	-3.1 (-42.0%)	Approx. -0.5

- Increased sales due mainly to sales growth in the cutting tool business
- Decreased operating profit due to a reduction in subsidies by the governments in various European countries and to a decline in selling prices in the solar energy business



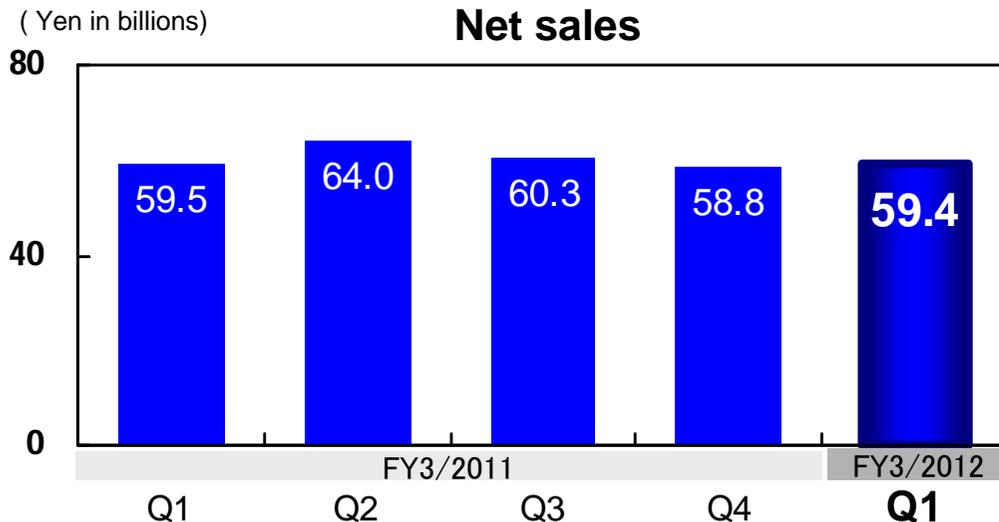
Compared with Q4 FY3/2011

(Yen in billions)	Change
Net sales	-1.7 (-3.6%)
Operating profit	-1.6 (-26.4%)

- Sales and operating profit decreased due mainly to a decline in selling prices of solar cells and modules and to the termination of subsidies for solar power generating systems for public use in Japan

Summary of Q1 FY3/2012 Results by Reporting Segment

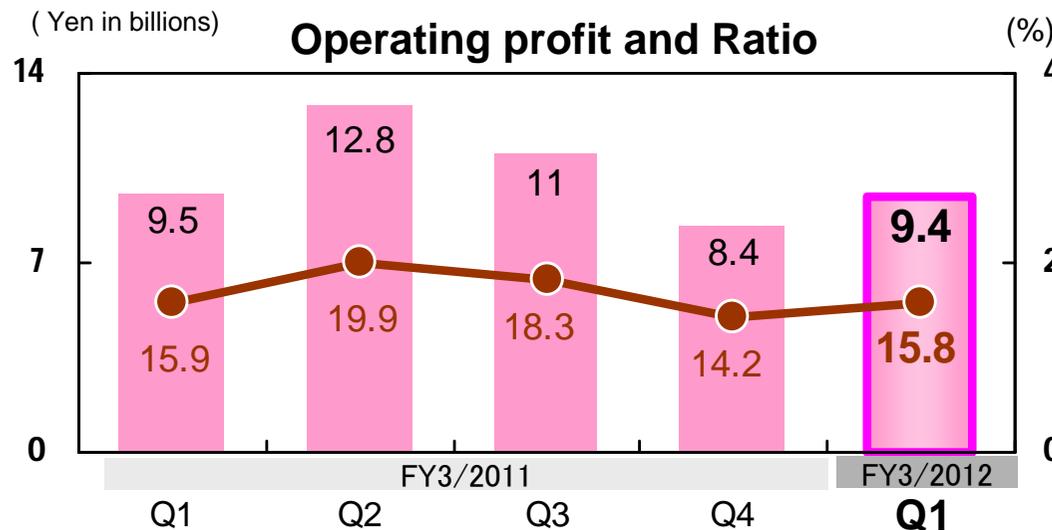
Electronic Device Group



Compared with Q1 FY3/2011

(Yen in billions)	Change	Foreign currency fluctuation effect
Net sales	-0.1 (-0.2%)	Approx. -5.0
Operating profit	-0.1 (-0.8%)	Approx. -1.5

- Sales and operating profit both remained on par due to our effort to expand sales in various markets despite slowed component demand for digital consumer equipment and the negative impact of the yen's appreciation



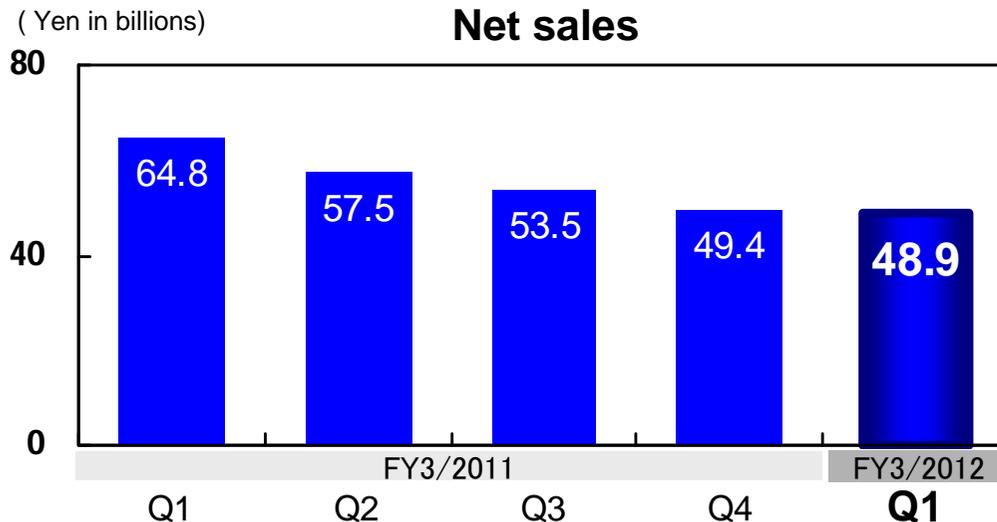
Compared with Q4 FY3/2011

(Yen in billions)	Change
Net sales	+0.6 (+1.0%)
Operating profit	+1.0 (+12.3%)

- Flat sales due to our effort to expand sales in various markets despite slowed component demand for digital consumer equipment
- Operating profit increased due mainly to cost reductions and enhanced productivity

Summary of Q1 FY3/2012 Results by Reporting Segment

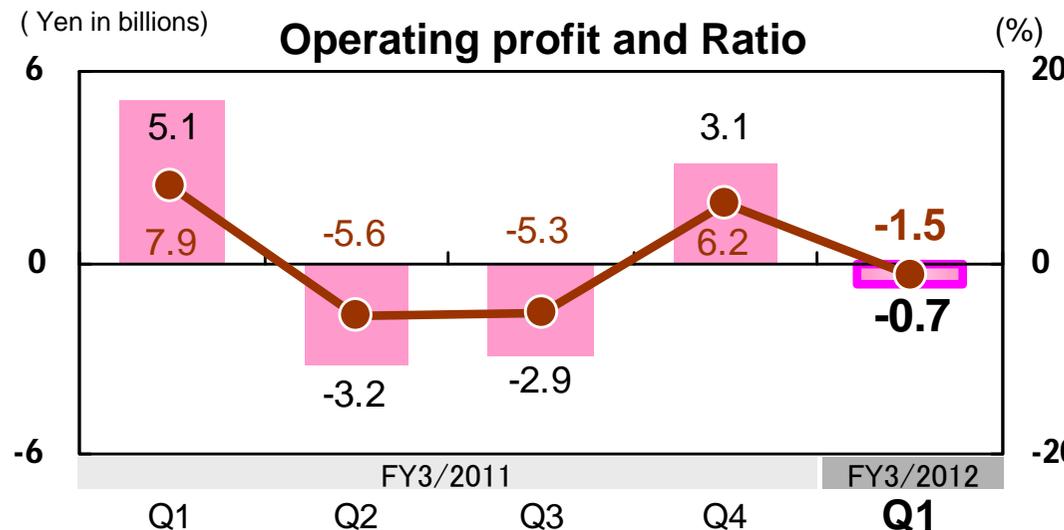
Telecommunications Equipment Group



Compared with Q1 FY3/2011

(Yen in billions)	Change	Foreign currency fluctuation effect
Net sales	-15.9 (-24.4%)	Approx. -2.5
Operating profit	-5.8 (-)	Approx. -0.5

- Sales and operating profit decreased due to a decline in sales of mobile phone handsets affected by stagnated market condition worldwide, to the yen's appreciation and to the disrupted production of certain models caused by the disaster



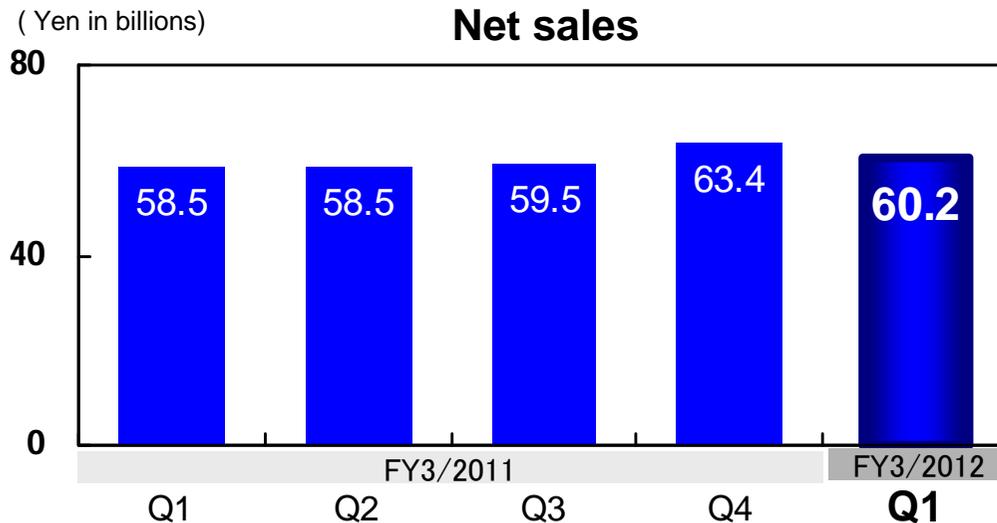
Compared with Q4 FY3/2011

(Yen in billions)	Change
Net sales	-0.5 (-0.9%)
Operating profit	-3.8 (-)

- Sales and operating profit decreased due to stagnated mobile phone market condition worldwide and to the disrupted production of certain models caused by the disaster

Summary of Q1 FY3/2012 Results by Reporting Segment

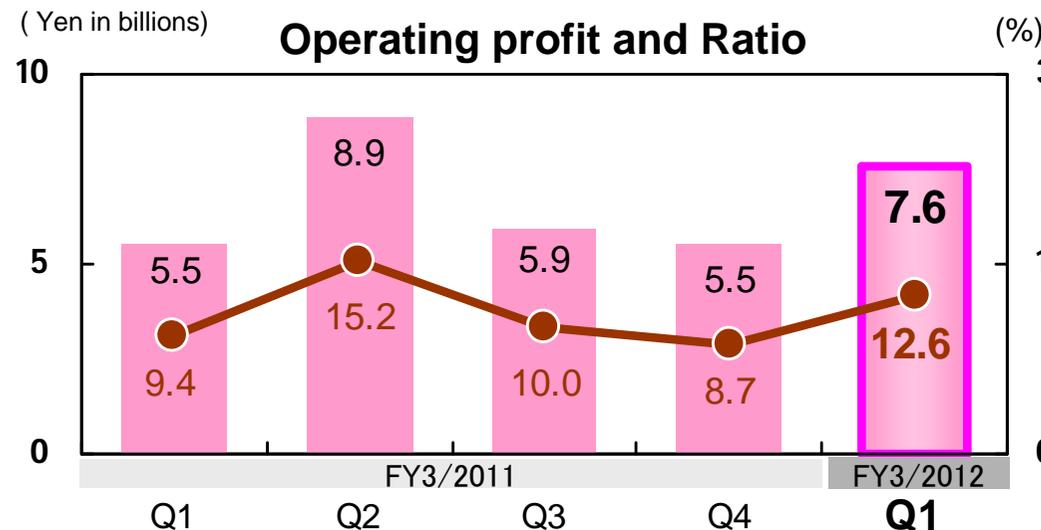
Information Equipment Group



Compared with Q1 FY3/2011

(Yen in billions)	Change	Foreign currency fluctuation effect
Net sales	+1.7 (+3.0%)	Approx. -1.5
Operating profit	+2.1 (+38.4%)	Approx. +0.5

- Sales and operating profit increased due mainly to higher sales of mid-speed and color models in Europe and Asia through introductions of new MFPs and printers



Compared with Q4 FY3/2011

(Yen in billions)	Change
Net sales	-3.2 (-5.0%)
Operating profit	+2.1 (+38.1%)

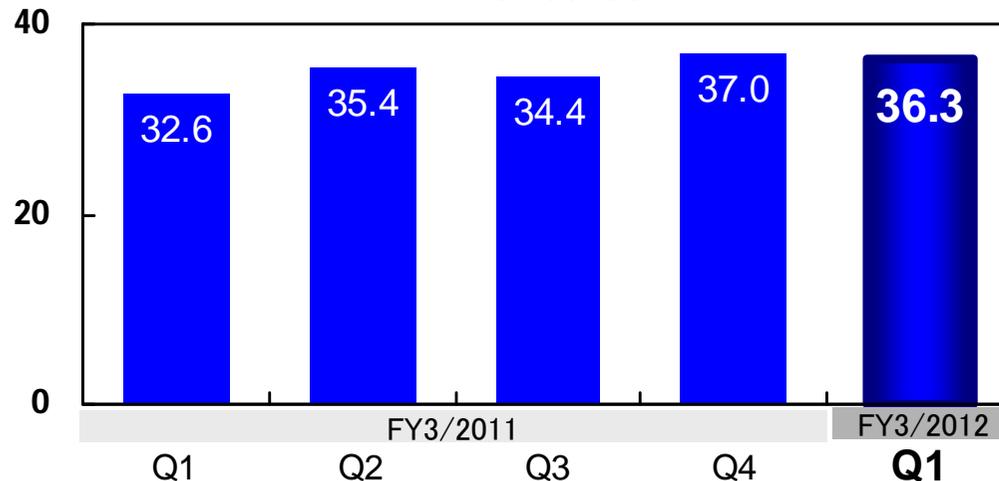
- Decreased sales due to lower sales owing to a seasonal factor
- Increased operating profit increased due to cost reductions and the yen's depreciation against Euro

Summary of Q1 FY3/2012 Results by Reporting Segment

Others

(Yen in billions)

Net sales



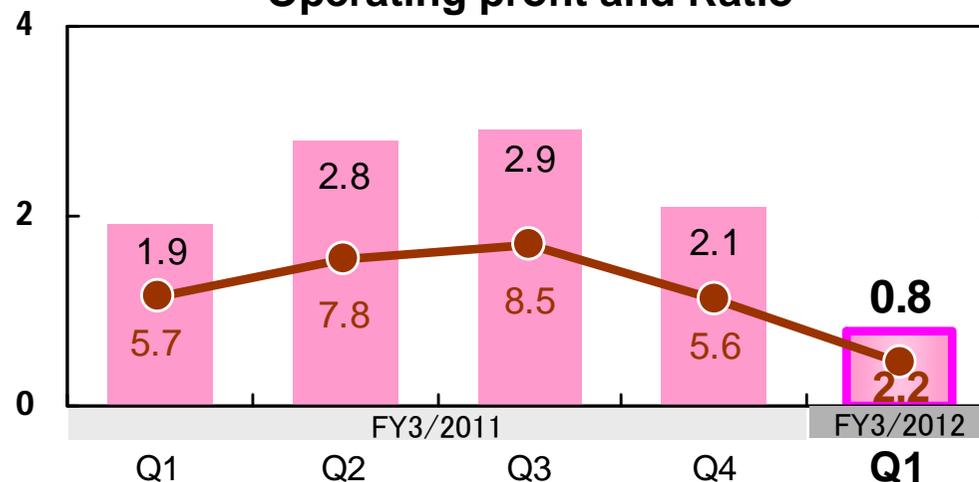
Compared with Q1 FY3/2011

(Yen in billions)	Change	Foreign currency fluctuation effect
Net sales	+3.7 (+11.1%)	—
Operating profit	-1.1 (-57.6%)	—

- Increased sales due to higher sales at Kyocera Communication Systems Co., Ltd.
- Operating profit decreased due to an increase in R&D expenses for new businesses

(Yen in billions)

Operating profit and Ratio



Compared with Q4 FY3/2011

(Yen in billions)	Change
Net sales	-0.7 (-1.8%)
Operating profit	-1.3 (-61.9%)

- Sales decreased due mainly to a decline in sales at Kyocera Communication Systems Co., Ltd.
- Decreased operating profit due to lower sales and increased R&D expenses for new businesses

2. Financial Forecast for the Year Ending March 31, 2012

Key Initiatives from Q2 FY3/2012

1. Expand sales in environment and energy markets

- Expand sales of solar power generating systems and LED related components

2. Expand sales and profit of Equipment Business in information and communications markets

- Improve profitability of the Telecommunications Equipment Group by launching new products, including smartphones
- Increase sales in the Information Equipment Group by expanding sales of new products and sales channels in emerging nations

3. Expand business in general industrial markets

- Expand the cutting tool business by making Unimerco Group a subsidiary

Expand Business in General Industrial Markets (1)

Made Unimerco Group a subsidiary in July 2011

Overview of Unimerco Group

- Headquarters: Sunds, Denmark

- Business overview:

Develops, produces and sells cutting tools for metal processing and woodworking



- Employees:

512 (as of April 30, 2011)

- Production and sales sites

Production: 4

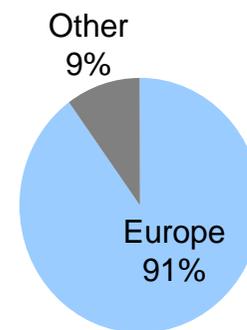
Sales: 14

- Financial results of FY9/2010

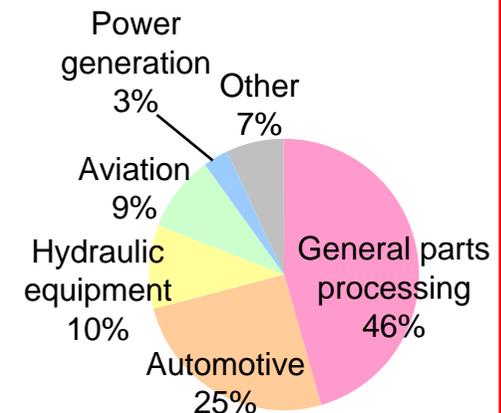
Sales: DKK* 536 million (approx. ¥8.0bn)

Pre-tax income: DKK* 39 million (approx. ¥0.6bn)

*DKK: Danish Kroner (calculated at the rate 1DKK=¥15)

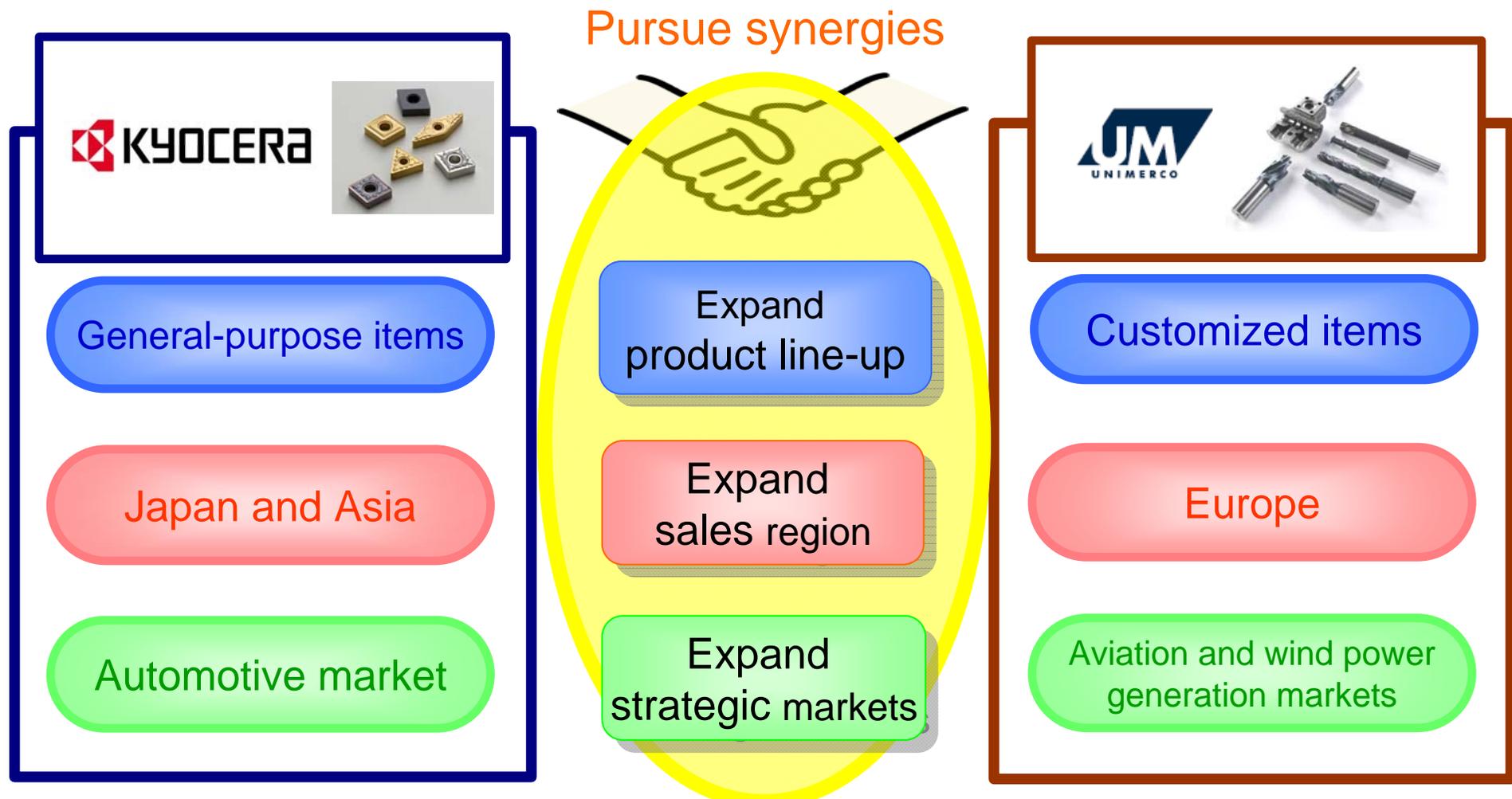


Sales by Region



Sales by Market
(Cutting tools for metal processing)

Expand Business in General Industrial Markets (2)



Expand our cutting tool business through integration of management resources and pursuing synergies

Financial Forecast

- Year Ending March 31, 2012 -

(Unit: Yen in billions)

	Year ended March 31, 2011		Year ending March 31, 2012 (Forecast)		Change	
	Amount	% of net sales	Amount	% of net sales	Amount	%
Net sales	1,266.9	100.0	1,360.0	100.0	93.1	7.3
Profit from operations	155.9	12.3	168.0	12.4	12.1	7.7
Pre-tax income	172.3	13.6	180.0	13.2	7.7	4.4
Net income attributable to shareholders of Kyocera Corporation	122.4	9.7	112.0	8.2	-10.4	-8.5
EPS attributable to shareholders of Kyocera Corporation (diluted-yen)	667.23	-	610.46	-	-56.77	-
Capital expenditures	70.7	5.6	80.0	5.9	93	13.2
Depreciation	59.8	4.7	70.0	5.1	102	17.1
R&D expenses	49.5	3.9	54.0	4.0	45	9.1
Average exchange rate (yen)	US\$: ¥ 86	€ ¥ 113	US\$: ¥ 80	€ ¥ 113	Reference: Average exchange rate forecast announced in April 2011 US\$: ¥ 81 € ¥ 115	
Foreign currency fluctuation effect on: (compared with the previous fiscal year)	net sales	Approx. ¥ -68 billion	Approx. ¥ -33 billion			
	pre-tax income	Approx. ¥ -28 billion	Approx. ¥ -8 billion			

Forecast of earnings per share attributable to shareholders of Kyocera Corporation is computed based on the diluted average number of shares outstanding during the three months ended June 30, 2011. Please refer to forward-looking statements on the final page.

Sales Forecast by Reporting Segment - Year Ending March 31, 2012 -

(Unit: Yen in billions)

■ Reporting Segment	Year ended March 31, 2011		Year ending March 31, 2012 (Forecast)		Change	
	Amount	% of total	Amount	% of total	Amount	%
■ Fine Ceramic Parts Group	76.3	6.0	86.0	6.3	9.7	12.8
■ Semiconductor Parts Group	174.7	13.8	190.0	14.0	15.3	8.8
■ Applied Ceramic Products Group	197.6	15.6	217.0	16.0	19.4	9.8
■ Electronic Device Group	242.6	19.2	255.0	18.7	12.4	5.1
Components business: Total	691.2	54.6	748.0	55.0	56.8	8.2
■ Telecommunications Equipment Group	225.2	17.8	232.0	17.0	6.8	3.0
■ Information Equipment Group	239.9	18.9	262.0	19.3	22.1	9.2
Equipment business: Total	465.1	36.7	494.0	36.3	28.9	6.2
■ Others	139.4	11.0	147.0	10.8	7.6	5.5
Adjustments and eliminations	-28.8	-2.3	-29.0	-2.1	-0.2	-
Net Sales	1,266.9	100.0	1,360.0	100.0	93.1	7.3

Operating Profit Forecast by Reporting Segment

- Year Ending March 31, 2012 -

(Unit: Yen in billions)

■ Reporting Segment	Year ended March 31, 2011		Year ending March 31, 2012 (Forecast)		Change	
	Amount	% of total	Amount	% of total	Amount	%
■ Fine Ceramic Parts Group	12.0	15.7	16.0	18.6	4.0	33.7
■ Semiconductor Parts Group	37.3	21.4	40.0	21.1	2.7	7.1
■ Applied Ceramic Products Group	29.1	14.7	29.5	13.6	0.4	1.6
■ Electronic Device Group	41.6	17.2	43.0	16.9	1.4	3.3
Components business: Total	120.0	17.4	128.5	17.2	8.5	7.1
■ Telecommunications Equipment Group	2.1	0.9	8.0	3.4	5.9	277.2
■ Information Equipment Group	25.9	10.8	26.0	9.9	0.1	0.6
Equipment business: Total	28.0	6.0	34.0	6.9	6.0	21.6
■ Others	9.6	6.9	7.0	4.8	-2.6	-27.5
Operating profit	157.6	12.4	169.5	12.5	11.9	7.5
Corporate and others	14.7	-	10.5	-	-4.2	-28.7
Pre-tax income	172.3	13.6	180.0	13.2	7.7	4.4

Operating profit represents profit from operating activities.
Please refer to forward-looking statements on the final page.

Forward-Looking Statements

Certain of the statements made in this document are forward-looking statements (within the meaning of Section 21E of the U.S. Securities and Exchange Act of 1934), which are based on our current assumptions and beliefs in light of the information currently available to us. These forward-looking statements involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors include, but are not limited to the following lists: (1) General economic conditions in our markets, which are primarily Japan, North America, Europe and Asia; (2) Economic, political and legal conditions and unexpected changes therein in countries or areas where we operate; (3) Factors that may affect our exports, including a strong yen, political and economic instability, customs, and inadequate protection of our intellectual property; (4) Fluctuation in exchange rates that may affect the value of our foreign assets or the prices of our products; (5) Intensified competition in product pricing, technological innovation, R&D activities, product quality and speed of delivery; (6) Manufacturing delays or defects resulting from outsourcing or internal manufacturing processes; (7) The possibility that expansion of production capacity and in-process R&D activities may not produce the desired results; (8) The possibility that companies or assets acquired by us may not produce the returns or benefits, or bring in business opportunities, which we expect; (9) Inability to secure skilled employees, particularly engineering and technical personnel; (10) The possibility of divulgence of our trade secrets and infringement of our intellectual property rights; (11) The possibility that we may receive notice of claims of infringement of other parties' intellectual property rights and claims for royalty payments; (12) Increases in our environmental liability and in costs and expenses required to observe obligations imposed by environmental laws and regulations in Japan and other countries; (13) Newly enacted laws and regulations or stricter interpretation of existing laws and regulations that may limit our business operations; (14) Events that may negatively impact our markets or supply chain, including terrorist acts, plague, war and similar events; (15) Earthquakes and other related natural disasters affecting our operational facilities and our markets or supply chain, as well as social and economic infrastructure; (16) Exposure to difficulties in collection of trade receivables due to customers' worsening financial condition; (17) The possibility of recognition of impairment losses on investment securities held by us due to declines in their value; (18) The possibility that we may record impairment losses on long-lived assets, goodwill and intangible assets; (19) The possibility that deferred tax assets may not be realized or additional liabilities for unrecognized tax benefits may be incurred; and (20) Changes in accounting principles. Such risks, uncertainties and other factors may cause our actual results, performance, achievements or financial condition to be materially different from any future results, performance, achievements or financial condition expressed or implied by these forward-looking statements. We undertake no obligation to publicly update any forward-looking statements included in this document.