

January 27, 2005 KYOCERA CORPORATION

Consolidated Financial Highlights (Unaudited) Results for the Nine Months Ended December 31, 2004

(Yen in millions, except per share amounts and exchange rates)

	Nine months ended	Increase	
	2004	2003	(Mecrease)
Net sales	892,642	815,832	9.4
Profit from operations	81,399	48,478	67.9
Income before income taxes	88,965	53,698	65.7
Net income	57,163	33,254	71.9
Average exchange rates:			
US\$	109	115	_
Euro	135	132	_
Earnings per share:			
Net income			
Basic	304.88	178.44	_
Diluted	304.80	178.44	_
Capital expenditures	46,202	40,584	13.8
Depreciation	42,782	44,410	(3.7)
R&D expenses	41,364	34,972	18.3
Sales of products manufactured outside Japan to net sales (%)	33.2	34.1	_

Consolidated Results of Kyocera Corporation and its Subsidiaries for the Nine Months Ended December 31, 2004

- 1. The basic items on preparation for consolidated results for the nine months ended December 31, 2004:
- (1) The consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States of America.
- (2) Change in accounting policies: None
- (3) Changes in scope of consolidation and application of the equity method :

	Consolidation	Equity method
Increase	5	2
Decrease	2	1

- 2. Consolidated financial information for the nine months ended December 31, 2004:
- (1) Consolidated results of operations:

Nine months ended December 31,			Year ended March 31,		
	2004	2003			2004
¥892,642 million ¥815,832 million		¥1,14	40,814 million		
9.4% 2.2%			6.6%		
81,3	899 million	million 48,478 million		10	08,962 million
	67.9%	(14.0)%			30.7%
88,9	965 million	illion 53,698 million		11	15,040 million
	65.7%		2.2%		51.3%
57,1	63 million	33,25	4 million	(68,086 million
ĺ	71.9 % 15.6%			65.4%	
¥	304.88	¥	178.44	¥	364.79
	304.80		178.44		364.78
	81,3 88,9 57,1	2004 ¥892,642 million 9.4% 81,399 million 67.9% 88,965 million 65.7% 57,163 million 71.9%	2004 2 \[\begin{align*} ali	2004 2003 ¥892,642 million 9.4% 2.2% 81,399 million 48,478 million (14.0)% 88,965 million 53,698 million 2.2% 57,163 million 33,254 million 15.6% ¥ 304.88 ¥ 178.44	2004 2003 ¥892,642 million ¥815,832 million ¥1,14 9.4% 2.2% 81,399 million 48,478 million 10 67.9% (14.0)% 88,965 million 53,698 million 12 65.7% 2.2% 57,163 million 33,254 million 15.6% ¥ 304.88 ¥ 178.44 ¥

(2) Consolidated financial conditions:

		As of December 31,			As of March 31,	
		2004 2003		2004 2003		2004
Total assets	¥1,770	,575 million	¥1,776,1	79 million	¥1,794	1,758 million
Stockholders' equity	1,190	1,190,144 million 1,117,548 million		48 million	n 1,153,746 million	
Stockholders' equity to total assets		67.2%		62.9%		64.3%
Stockholders' equity per share	¥	6,347.93	¥	5,960.76	¥	6,153.83

(3) Consolidated cash flows:

	Nine months ende	Year ended March 31,	
	2004 2003		2004
Cash flows from operating activities	¥ 101,564 million	¥ (3,048) million	¥ 62,575 million
Cash flows from investing activities	(144,795) million	29,555 million	29,581 million
Cash flows from financing activities	(58,019) million	(12,893) million	(20,422) million
Cash and cash equivalents at end of period	261,220 million	304,184 million	361,132 million

3. Consolidated financial forecast for the year ending March 31, 2005 :

		r ending March 31, 2005
Net sales	¥	1,150,000 million
Income before income taxes	\mathbf{Y}	100,000 million
Net income	¥	59,000 million

Note:

Forecast of earnings per share: 314.59

Net income per share amounts is computed based on Statement of Financial Accounting Standards (SFAS) No.128. Forecast of earnings per share is computed based on the diluted average number of shares outstanding during the nine months ended December 31, 2004.

With regard to forecasts set forth above, please refer to the accompanying "Forward-Looking Statements" on page 13.

Business Results, Financial Condition and Prospects

1. Business Results for the Nine Months Ended December 31, 2004

- (1) Economic Situation and Business Environment
 - During the nine months ended December 31, 2004 (the nine months), the Japanese economy showed a downtrend due to that a stable production activities in the manufacturing sector during the six months ended September 30, 2004 (the first half) turned into a weakness in the six months ending March 31, 2005 (the second half), and also due to a negative impact of continued appreciation of the yen against the U.S. dollar on corporate earnings. Despite a slowdown in the European economy, the U.S. economy expanded steadily led by solid personal consumption and capital expenditures, while the Asian economy continued to manifest healthy growth, particularly in China.
 - The electronics industry, a key market for Kyocera Corporation and its consolidated subsidiaries (Kyocera), has stagnated globally since summer 2004 and now faces a difficult business environment due to production adjustments in the second half for mobile phone handsets, computer equipment and digital consumer products, which had shown steady growth.

(2) Consolidated Financial Results

(Yen in millions, except per share amounts and exchange rates)
Nine months ended December 31,

			Increase (Decrease)	
	2004	2003	%	
Net sales	892,642	815,832	9.4	
Profit from operations	81,399	48,478	67.9	
Income before income taxes	88,965	53,698	65.7	
Net income	57,163	33,254	71.9	
Diluted earnings per share	304.80	178.44	_	
Average US\$ exchange rate	109	115	_	
Average Euro exchange rate	135	132	_	

1) Sales

- Net sales for the nine months increased in all operating segments compared with the nine months ended December 31, 2003 (the previous nine months).
- Demand for Kyocera's components from Fine Ceramics Group and Electronic Device Group expanded, especially for mobile phone handsets and digital consumer products in the first half. The market environment deteriorated upon entering the second half, however, as component demand lessened and component prices dropped. Nevertheless, component sales for the nine months increased significantly compared with the previous nine months.

- Net sales of Equipment Group increased as compared with the previous nine months due to higher sales of color printers and digital multifunction products (MFPs) and the contribution of camera modules for mobile phone handsets.
- As a result, consolidated net sales for the nine months amounted to ¥892.6 billion, an increase of 9.4% compared with the previous nine months.

2) Profits

• Despite the implementation of structural reforms in the optical instruments business to strengthen the business and improve profitability led to a one-off expense, the positive effects of an increase in sales, especially in the components business, and of group-wide structural reforms to boost profitability, began to emerge amid a favorable market environment in the first half. Consequently, profit from operations for the nine months increased by 67.9% from the previous nine months to ¥81.4 billion. Income before income taxes for the nine months increased by 65.7% to ¥89.0 billion, while net income increased by 71.9% to ¥57.2 billion.

3) Effect of Exchange Rate Fluctuations

• The average yen rate appreciated 6 yen against the U.S. dollar and depreciated 3 yen against the Euro compared with the previous nine months. Consequently, net sales and income before income taxes after translation into yen were negatively affected by approximately 20.0 billion and 2.0 billion yen, respectively, compared with the previous nine months.

(3) Operating Highlights

- 1) Kinseki, Ltd., a wholly-owned subsidiary, and Kyocera Corporation re-organized the operations related to crystal components on April 1, 2004. The marketing division of Kinseki Ltd. was merged into the marketing division of the electronic component of Kyocera Corporation and the manufacturing division of crystal related components of Kyocera Corporation was transferred to Kinseki Ltd. At the same time, Kinseki Ltd. changed its name to Kyocera Kinseki Corporation (Kyocera Kinseki).
- 2) On April 1, 2004, Kyocera integrated the organic material components business into Kyocera SLC Technologies Corporation (KST), a wholly owned subsidiary. Management resources relating to the organic material components business were concentrated in KST to enhance the synergistic effects within Kyocera and to expand the business base.

- 3) On May 18, 2004, Kyocera announced that a new factory would be built in the City of Ayabe, Kyoto Prefecture. Operations are expected to commence in June 2005. At the factory, KST plans to produce organic semiconductor packages and laminated high-density printed circuit boards used in micro processors and chipsets for digital consumer products. Planned investment in the factory totals approximately \(\frac{\cupacture{1}}{17.0}\) billion.
- 4) On June 21, 2004, the Carlyle Group (Carlyle), Kyocera, KDDI Corporation (KDDI) and DDI Pocket, Inc. (DDI Pocket) reached an agreement that a consortium of Kyocera and Carlyle would acquire the business of DDI Pocket, a subsidiary of KDDI. Under the agreement, the company that succeeds DDI Pocket's business ("New Co") was invested 30% by Kyocera. In cooperation with New Co, Kyocera will endeavor to expand sales in its PHS related business by carving out new markets in Japan as well as overseas.
- 5) Kyocera and Kobe Steel, Ltd. established "Japan Medical Materials Corporation (JMM)" on September 1, 2004 by merging the medical materials businesses of both companies and commenced operation on the same day. JMM will benefit from the integration of the specialized expertise of both companies in material and processing technologies, while maximizing synergies by integrating development, production and marketing divisions. JMM will also seek to expand its business worldwide as a dedicated manufacturer of medical materials.
- 6) On December 17, 2004, Kyocera announced to transfer its domestic sales division for solar energy products (which handles sales of solar power generation systems for use by domestic public sector industries) by means of a corporate split to Kyocera Solar Corporation (KSC), a consolidated subsidiary of Kyocera, in April 2005. The aim of this move is to expand sales of solar-related products to domestic public sector industries.

(4) Consolidated Operating Segments

Nine months ended December 31,

(Yen in millions)

	2004	2003	Increase (Decrease) %	
Net sales	892,642	815,832	9.4	
Fine Ceramics Group	224,767	186,519	20.5	
Electronic Device Group	202,253	188,151	7.5	
Equipment Group	399,850	384,026	4.1	
Others	84,082	69,796	20.5	
Adjustments and eliminations	(18,310)	(12,660)	_	
Operating profit	78,427	44,099	77.8	
Fine Ceramics Group	34,789	19,606	77.4	
Electronic Device Group	29,053	(1,187)	_	
Equipment Group	5,842	18,382	(68.2)	
Others	8,743	7,298	19.8	
Corporate	10,651	7,267	46.6	
Equity in (losses) earnings of affiliates and unconsolidated subsidiaries	(213)	1,848	_	
Adjustments and eliminations	100	484	(79.3)	
Income before income taxes	88,965	53,698	65.7	

Commencing in the three months ended December 31, 2003, net sales and operating profit of the Precision Machine Division of Kyocera Corporation, previously included within "Others," have been charged to "Corporate." Accordingly, we have restated previously published net sales and operating profit of this operating segment for the previous first half.

1) Fine Ceramics Group

Demand for fine ceramic parts was strong, particularly for semiconductor and LCD fabrication equipment and sapphire substrates for LEDs. In semiconductor parts, sales of ceramic packages and organic packages increased considerably, especially those used in mobile phone handsets and digital consumer products. Sales of solar systems and cutting tools also increased markedly as global markets for these products continued to expand.

Operating profit in this segment increased compared with the previous nine months due mainly to the effect of increased sales and of improved productivity in all business divisions, especially semiconductor parts, solar systems and cutting tools.

2) Electronic Device Group

Sales of ceramic capacitors and crystal-related components grew significantly due to strong components demand, particularly in the first half. Additionally, Kyocera Kinseki, which became a wholly-owned subsidiary in the year ended March 31, 2004, has contributed to sales since the start of the year ending March 31, 2005. Sales of thermal printheads and LCDs also increased steadily. Operating profit in this segment improved appreciably compared with the previous nine months. This was due primarily to strong sales of key products and improved productivity, while the absence of restructuring charges at a U.S. subsidiary that were recorded in the previous nine months also had a positive effect.

3) Equipment Group

Sales of telecommunications equipment weakened due to intensifying price competition for mobile phone handsets in Japan and overseas, and the negative impact of inventory adjustments for PHS-related products in China. Sales of information equipment, however, increased dramatically through capture of major new users and an expanded product lineup of color printers and digital MFPs. Sales of optical instruments also increased due to new contributions from optical camera modules for mobile phone handsets. As a result, sales of this segment increased markedly compared with the previous nine months.

Nevertheless, operating profit in this segment decreased compared with the previous nine months. Although profit from information equipment grew strongly due to higher sales, profit from telecommunications equipment decreased due to lower sales of mobile phone handsets for the domestic market and PHS-related products for the Chinese market. Meanwhile, optical instruments recorded restructuring charges associated with concentrating management resources into the optical components business. As a result, profit from operations in this segment decreased compared with the previous nine months.

4) Others

Net sales and operating profit in this segment increased due mainly to strong growth of Kyocera Chemical Corporation, especially in its business relating to flexible printed circuit boards and semiconductor epoxy molding compounds, and favorable growth of Kyocera Communications Systems Co., Ltd. (KCCS), especially in its data center, network optimizing and telecommunications engineering businesses.

(5) Orders and Production (Consolidated)

(Yen in millions)

	Nine months ended	Nine months ended December 31,	
	2004	2003	Increase (Decrease) %
Orders	887,272	859,114	3.3
Fine Ceramics Group	226,720	194,056	16.8
Electronic Device Group	205,813	197,574	4.2
Equipment Group	384,565	405,704	(5.2)
Others	88,503	74,072	19.5
Adjustments and eliminations	(18,329)	(12,292)	_
Production	907,912	814,233	11.5
Fine Ceramics Group	229,261	186,098	23.2
Electronic Device Group	209,290	185,117	13.1
Equipment Group	412,492	394,266	4.6
Others	56,869	48,752	16.6

(6) Geographic Segments (Sales by region)

(Yen in millions)

	Nine months ended December 31,			
	2004	2003	Increase (Decrease) %	
Sales	892,642	815,832	9.4	
Japan	346,163	325,931	6.2	
United States of America	192,153	178,622	7.6	
Asia	159,994	142,132	12.6	
Europe	129,256	112,429	15.0	
Others	65,076	56,718	14.7	

1) Japan

Net sales increased compared with the previous nine months due to a rise in sales of solar energy products and components for mobile handsets, digital consumer products, etc. and also due to favorable performance of communication engineering business of KCCS.

2) United States of America

Net sales increased compared with the previous nine months due to a rise in sales of components as well as mobile handsets and information equipment.

3) Asia (excluding Japan)

Net sales increased over the previous nine months due to increased sales in solar energy products and components for mobile handsets, digital consumer products and computer related equipment in addition to favorable sales in information equipment.

4) Europe

Net sales increased over the previous nine months due mainly to growth in sales of information equipment and also to a rise in sales of solar energy products and electronic devices.

5) Others

Net sales increased compared with the previous nine months due to increased sales of telecommunication equipment and information equipment.

2. Cash Flows

Cash and cash equivalents at December 31, 2004 decreased by ¥99.9 billion to ¥261.2 billion compared with at March 31, 2004.

(Yen in millions)
Nine months ended December 31,

	2004	2003
Cash flows from operating activities	101,564	(3,048)
Cash flows from investing activities	(144,795)	29,555
Cash flows from financing activities	(58,019)	(12,893)
Effect of exchange rate changes on cash and cash equivalents	1,338	(7,740)
Net (decrease) increase in cash and cash equivalents	(99,912)	5,874
Cash and cash equivalents at beginning of period	361,132	298,310
Cash and cash equivalents at end of period	261,220	304,184

1) Cash Flows from Operating Activities

Net cash provided by operating activities for the nine months increased by \(\xi\)104.6 billion to \(\xi\)101.6 billion compared with net cash used in the previous nine months of \(\xi\)3.0 billion. This was due to an increase in net income and a significant decrease in receivables by collection, including the short-term finance receivables.

2) Cash Flows from Investing Activities

Net cash used in investing activities for the nine months increased by \$174.4 billion to \$144.8 billion from net cash provided by the previous nine months of \$29.6 billion. This was due mainly to increases in purchases of the government bonds and negotiable certificate of deposits in consideration of current and future financial position according to our investment policy.

3) Cash Flows from Financing Activities

Net cash used in financing activities for the nine months increased by ¥45.1 billion to ¥58.0 billion from the previous nine months of ¥12.9 billion. This was due mainly to payments of long-term debt.

3. Business Outlook and Future Strategies

1) Consolidated Financial Forecast for the Year Ending March 31, 2005 (Announced January 27, 2005)

(Yen in millions, except per share amounts and exchange rates)

		Forcast for the year ending March 31, 2005 announced on		Increase (Decrease) to the result for the year ended	
	January 27, 2005	October 28, 2004	year ended March 31, 2004	March 31, 2004 %	
Net sales	1,150,000	1,260,000	1,140,814	0.8	
Profit from operations	95,000	135,000	108,962	(12.8)	
Income before income taxes	100,000	140,000	115,040	(13.1)	
Net income	59,000	85,000	68,086	(13.3)	
Diluted earnings per share	314.59	455.40	364.78	_	
Average US\$ exchange rate	107	106	113	_	
Average Euro exchange rate	135	129	133	_	

In the fourth quarter (from January 1, 2005 to March 31, 2005), there are concerns that a slowdown in economic growth in Japan and overseas coupled with rapid appreciation of the yen against the U.S. dollar will have a broad negative impact on corporate earnings and the economy.

Sales in the solar energy business and cutting tools business are expected to continue growing steadily. In the electronics industry, however, due to a slump in production activities for mobile phones, computer related equipment and digital consumer products since last summer, Kyocera does not expect any genuine recovery in component demand for these products before the end of the current fiscal year. Sales in Kyocera's components business, namely Electronic Device Group and Fine Ceramics Group, are therefore expected to fall short of previously announced forecasts. Additionally, as a consequence of intensifying price competition for mobile phones and PHS related products, particularly in overseas markets, a decline in sales of telecommunications equipment is projected. As a result, consolidated net sales are expected to fall short of previously announced forecasts by ¥110.0 billion.

Despite promoting initiatives aimed at boosting productivity across Kyocera, this is not expected to cover the negative impact on profits of the declines in sales, and accordingly, profits are projected to dip below previously announced forecasts. Furthermore, Kyocera will record restructuring charges associated with the swift completion of reforms in the telecommunications equipment business and optical instruments business to strengthen market competitiveness and raise profitability. As a result, income before income taxes and net income are expected to fall short of previously announced forecasts by \(\frac{\pmathbf{4}0.0}{\pmathbf{0}}\) billion and \(\frac{\pmathbf{2}6.0}{\pmathbf{0}}\) billion, respectively.

In light of these circumstances, net sales and operating profit forecasts for each operating segment have been adjusted as follows.

	Forcast for th March 31, 2005	e year ending 5 announced on	Result for the year ended	(Yen in millions) Increase (Decrease) to the result for the
	January 27, 2005	October 28, 2004	March 31, 2004	year ended March 31, 2004
Sales	1,150,000	1,260,000	1,140,814	0.8
Fine Ceramics Group	287,000	302,500	255,805	12.2
Electronic Device Group	261,000	278,500	256,906	1.6
Equipment Group	518,000	585,000	545,811	(5.1)
Others	114,000	118,500	100,505	13.4
Adjustments and eliminations	(30,000)	(24,500)	(18,213)	_
Operating profit	89,500	129,700	77,126	16.0
Fine Ceramics Group	42,600	47,300	31,139	36.8
Electronic Device Group	33,300	42,800	5,047	559.8
Equipment Group	1,000	25,700	31,257	(96.8)
Others	12,600	13,900	9,683	30.1
Corporate	10,500	10,300	37,914	(72.3)
Income before income taxes	100,000	140,000	115,040	(13.1)

2) Business Outlook

Although the yen is expected to continue appreciating in the next fiscal year, particularly against the U.S. dollar, Kyocera expects a full-scale recovery in production activities for electronic equipment from the second half of the next fiscal year.

Kyocera aims to increase profitability in this business environment by promoting its group-wide management policy of "high-value-added diversification." In order to strengthen each business and make it into a highly profitable "value-added business," Kyocera will boost productivity, primarily by expanding production in China, and invest aggressively in areas with high growth potential, including the solar energy and fuel cell businesses, organic materials components business, components for semiconductor and LCD fabrication equipment, LCDs and organic EL displays. In addition to this investment, Kyocera intends to push forward with initiatives aimed at raising productivity and streamlining production. In the optical instruments and mobile phone businesses, Kyocera seeks to swiftly strengthen market competitiveness and boost profitability.

By promoting such business developments, Kyocera intends to create "value-added businesses" that will drive its growth for the next fiscal year and beyond.

4. Non-Consolidated Financial Forecast for the Year Ending March 31, 2005

Due to the deteriorating market environment, sales of telecommunications equipment and in the components business are expected to fall short of previously announced forecasts. As a result, non-consolidated net sales are projected to fall below previously announced forecasts by ¥82.0 billion. Furthermore, the decline in net sales is expected to result in non-consolidated recurring profit and net income that are ¥19.0 billion and ¥8.0 billion, respectively, below previously announced forecasts.

		ne year ending 5 announced on October 28, 2004	Result for the year ended March 31, 2004	(Yen in millions) Increase (Decrease) to the result for the year ended March 31, 2004
Net sales	480,000	562,000	494,035	(2.8)
Profit from operations	27,000	50,000	41,222	(34.5)
Recurring profit	57,000	76,000	61,788	(7.7)
Net income	40,000	48,000	60,663	(34.1)

Note: Forward-Looking Statements

Certain of the statements made in this document are forward-looking statements (within the meaning of Section 21E of the U.S. Securities and Exchange Act of 1934), which are based on our current assumptions and beliefs in light of the information currently available to us. These forward-looking statements involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors include, but are not limited to: general economic conditions in our markets, which are primarily Japan, North America, Europe, and Asia, including in particular China; changes in exchange rates, particularly between the yen and the U.S. dollar and Euro, respectively, in which we make significant sales; our ability to launch innovative products and otherwise meet the advancing technical requirements of our customers, particularly in the highly competitive markets for ceramics, semiconductor parts and electronic components; the extent and pace of future growth or contraction in information technology-related markets around the world, including those for communications and personal computers; and events that may impact negatively on our markets or supply chain, including terrorist acts and outbreaks of diseases such as SARS. Such risks, uncertainties and other factors may cause our actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. We undertake no obligation to publicly update any forward-looking statements included in this document.

CONSOLIDATED BALANCE SHEETS

Yen in millions (Unaudited) December 31, 2004 March 31, 2004 Increase % % Amount Amount (Decrease) Current assets: ¥(99,912) Cash and cash equivalents ¥ 261,220 ¥ 361,132 49,789 Short-term investments 3,855 45,934 33,801 Trade notes receivable 33,360 (441)Trade accounts receivable 206,239 207,583 (1,344)70,553 Short-term finance receivables 39,952 (30,601)Less allowances for doubtful accounts and sales returns (7,917)(8,468)551 197,194 37,456 Inventories 234,650 Deferred income taxes 34,957 40,262 5,305 Other current assets 42,574 33,089 9,485 900,129 50.8 933,696 Total current assets 52.0 (33,567)Non-current assets: Investments and advances: Investments in and advances to affiliates and unconsolidated subsidiaries 32,219 24,054 8,165 Securities and other investments 443,818 430,096 13,722 Total investments and advances 476,037 26.9 454,150 25.3 21,887 88,512 Long-term finance receivables 69,724 3.9 5.0 (18,788)Property, plant and equipment, at cost: 54,702 54,867 (165)Land **Buildings** 223,734 217,216 6,518 Machinery and equipment 646,393 622,721 23,672 Construction in progress 12,004 10,384 1,620 Less accumulated depreciation (679,852)(650,668)(29,184)256,981 14.5 254,520 14.2 2,461 Goodwill 27,738 1.6 25,254 1.4 2,484 Intangible assets 16,739 16,645 0.9 94 1.0

23,227

870,446

¥1,770,575

1.3

49.2

21,981

861,062

100.0 ¥1,794,758

1.2

48.0

100.0 ¥(24,183)

1,246

9,384

Other assets

Total non-current assets

Total assets

		lions	

	(Unaudited) December 31, 2004			March 31, 2	2004	
	Amor	unt	%	Amount	%	Increase (Decrease)
Current liabilities:						
Short-term borrowings	¥ 78	3,773		¥ 84,815		¥ (6,042)
Current portion of long-term debt	3	3,943		44,522		(40,579)
Trade notes and accounts payable	101	,354		110,759		(9,405)
Other notes and accounts payable	35	,867		38,115		(2,248)
Accrued payroll and bonus	26	,726		34,161		(7,435)
Accrued income taxes	21	,220		19,054		2,166
Other accrued liabilities	30	,199		28,665		1,534
Other current liabilities	22	2,813		16,548		6,265
Total current liabilities	320	,895	18.1	376,639	21.0	(55,744)
Non-current liabilities:						
Long-term debt	70	,497		70,608		(111)
Accrued pension and severance costs		3,662		38,620		(4,958)
Deferred income taxes		,972		95,498		(3,526)
Other non-current liabilities		,928		6,409		(1,481)
Total non-current liabilities	201	,059	11.4	211,135	11.7	(10,076)
Total non current numbers	201	,000		211,133	11.7	(10,070)
Total liabilities	521	,954	29.5	587,774	32.7	(65,820)
Minority interests in subsidiaries	58	3,477	3.3	53,238	3.0	5,239
Stockholders' equity:		,,		20,200	2.0	0,209
Common stock	115	5,703		115,703		<u></u>
Additional paid-in capital		2,086		162,091		(5)
Retained earnings		,176		885,262		45,914
Accumulated other comprehensive income		2,525		22,046		(9,521)
Treasury stock, at cost		,346)		(31,356)		10
Total stockholders' equity	1,190).144	67.2	1,153,746	64.3	36,398
		_			100.0	
Total liabilities, minority interests and stockholders' equity	¥1,770	1,575	100.0	¥1,794,758	100.0	¥(24,183)

Note: Accumulated other comprehensive income is as follows:

Yen in millions

	December 31, 2004	March 31, 2004
Net unrealized gains on securities	¥48,517	¥59,241
Net unrealized gains and losses on derivative financial instruments	¥27	¥(48)
Minimum pension liability adjustments	¥(1,477)	¥(1,477)
Foreign currency translation adjustments	¥(34,542)	Y(35,670)

CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

Yen in millions and shares in thousands, except per share amounts

	Nine m	onths end	ed December 3	Ι,				
	2004 2003				Increase (Decrease)			
	Amount	%	Amount	%	Amount	%		
Net sales	¥ 892,642	100.0	¥ 815,832	100.0	¥ 76,810	9.4		
Cost of sales	643,445	72.1	616,580	75.6	26,865	4.4		
Gross profit	249,197	27.9	199,252	24.4	49,945	25.1		
Selling, general and administrative expenses	167,798	18.8	150,774	18.5	17,024	11.3		
Profit from operations	81,399	9.1	48,478	5.9	32,921	67.9		
Other income (expenses):								
Interest and dividend income	5,430	0.6	4,229	0.5	1,201	28.4		
Interest expense	(927)	(0.1)	(938)	(0.1)	11	_		
Foreign currency transaction gains (losses), net	1,933	0.2	(1,155)	(0.1)	3,088	_		
Equity in (losses) earnings of affiliates and unconsolidated subsidiaries	(213)	(0.0)	1,848	0.2	(2,061)			
Other, net	1,343	0.2	1,236	0.2	107	8.7		
Total other income (expenses)	7,566	0.9	5,220	0.7	2,346	44.9		
Income before income taxes, minority interests	88,965	10.0	53,698	6.6	35,267	65.7		
Income taxes	29,843	3.4	23,732	2.9	6,111	25.8		
Income before minority interests	59,122	6.6	29,966	3.7	29,156	97.3		
Minority interests	(1,959)	(0.2)	3,288	0.4	(5,247)	_		
Net income	¥ 57,163	6.4	¥ 33,254	4.1	¥ 23,909	71.9		
Earnings per share :								
Basic	¥ 304.88		¥ 178.44					
Diluted	¥ 304.80		¥ 178.44					
Weighted average number of shares of common stock outstanding:	1 304.00		1 / 0					
Basic	187,491		186,362					
Diluted	187,544		186,362					
2.1400	107,511		100,502					

Notes:

- 1. Kyocera applies SFAS No. 130, "Financial Reporting of Comprehensive Income." Based on this standard, comprehensive income for the nine months ended December 31, 2004 and 2003 were an increase of 47,642 million yen and an increase of 110,148 million yen, respectively.
- 2. Earnings per share amounts were computed based on SFAS No. 128, "Earnings per Share." Under SFAS No. 128, basic earnings per share was computed based on the average number of shares of common stock outstanding during each period and diluted earnings per share assumed the dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

(Number of shares of common stock)		Common stock		Additional id-in capital	Retained earnings	(Yen in mill Accumulated other comprehensive income		s and shares i reasury stock, at cost		nousands) nprehensive income
Balance, March 31, 2003 (184,964)	¥	115,703	¥	167,675	¥828,350	¥ (56,194)	¥	(52,034)		
Net income for the year					68,086				¥	68,086
Other comprehensive income for the year					00,000	78,240				78,240
Total comprehensive income for the year									¥	146,326
Cash dividends					(11,174)					
Purchase of treasury stock (14)					, , ,			(105)		
Reissuance of treasury stock (5)				4				44		
Allocation of treasury stock for share exchange (2,529)				(5,607)				20,739		
Stock option plan of a subsidiary				19						
Balance, March 31, 2004 (187,484)		115,703		162,091	885,262	22,046		(31,356)		
(Unaudited)										
Net income for the period					57,163				¥	57,163
Other comprehensive income for the period					.,	(9,521)				(9,521)
Total comprehensive income for the period									¥	47,642
Cash dividends					(11.240)					
Purchase of treasury stock (16)					(11,249)			(134)		
Reissuance of treasury stock (17)				(5)				144		
D. 1	3.7	115 502	X 7	162.006	W021 176	Y 12.525	**	(21.246)		
Balance, December 31, 2004 (187,485)	¥	115,703	¥	162,086	¥931,176	¥ 12,525	¥	(31,346)		
(Number of shares of common stock)	Со	mmon stock		Additional id-in capital	Retained earnings	(Yen in mill Accumulated other comprehensive income		and shares easury stock, at cost		nousands) nprehensive income
Balance, March 31, 2003 (184,964)	¥	115,703	¥	167,675	¥828,350	¥ (56,194)	¥	(52,034)		
(Unaudited)										
Net income for the period					33,254				¥	33,254
Other comprehensive income for the period						76,894				76,894
Total comprehensive income for the period									¥	110,148
Cash dividends					(11,174)					
Purchase of treasury stock (10)					(-, -, - ,)			(72)		
Reissuance of treasury stock (1)				5				9		
Allocation of treasury stock for share exchange (2,529)				(5,607)				20,739		
	_	44		4.62.0==	***************************************			(0 : - = =		
Balance, December 31, 2003 (187,484)	¥	115,703	¥	162,073	¥850,430	¥ 20,700	¥	(31,358)		

CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

		Yen in m	illior	ıs
	Ni	ne months ende	d De	cember 31,
		2004		2003
Cash flows from operating activities:				
Net income	¥	57,163	¥	33,254
Adjustments to reconcile net income to net cash provided by (used in) operating activities:				
Depreciation and amortization		48,503		51,523
Losses of inventories		10,397		8,936
Foreign currency adjustments		(2,053)		700
Decrease (increase) in receivables		54,834		(39,983)
Increase in inventories		(47,635)		(25,684)
Increase in other current assets		(745)		(3,904)
(Decrease) increase in notes and accounts payable		(11,896)		13,417
Settlement regarding LaPine Case		(11,0×0) —		(35,454)
Other, net		(7,004)		(5,853)
Other, net		(7,004)	_	(3,033)
Net cash provided by (used in) operating activities		101,564		(3,048)
			_	
Cash flows from investing activities:				
Payments for purchases of securities		(67,230)		(29,195)
Payments for purchases of investments and advances		(19,524)		(7,410)
Sales and maturities of securities		23,794		54,009
Payments for purchases of property, plant and equipment, and intangible assets		(48,384)		(42,362)
Proceeds from sales of property, plant and equipment, and intangible assets		3,398		1,665
Acquisitions of businesses, net of cash acquired		(2,794)		5,135
Deposit of negotiable certificate of deposits and time deposits		(110,777)		
Withdrawal of negotiable certificate of deposits and time deposits		76,387		79
Deposit of restricted cash		70,307		(1,994)
Withdrawal of restricted cash		_		52,983
		225		
Other, net		335	_	(3,355)
Net cash (used in) provided by investing activities		(144,795)		29,555
Coal flows for a financial activities	_			
Cash flows from financing activities: (Decrease) increase in short-term debt		(()(5)		16 720
		(6,265)		16,720
Proceeds from issuance of long-term debt		8,959		1,265
Payments of long-term debt		(49,635)		(19,134)
Dividends paid		(12,333)		(11,910)
Other, net		1,255	_	166
Net cash used in financing activities		(58,019)		(12,893)
Effect of exchange rate changes on cash and cash equivalents		1,338		(7,740)
Net (decrease) increase in cash and cash equivalents		(99,912)		5,874
Cash and cash equivalents at beginning of period		361,132		298,310
Cash and cash equivalents at end of period	V	261 220	V	304,184
Cash and Cash equivalents at the or period	¥	261,220	¥	304,104

SEGMENT INFORMATION (Unaudited)

1. Operating segments :

1. Operating segments :		Yen in millions						
	Nine months ended December 31,							
		2004	2003 Amount		Increase (De	Decrease) %		
		Amount			Amount			
Net sales:								
Fine Ceramics Group	¥	224,767	¥	186,519	¥ 38,248	20.5		
Electronic Device Group		202,253		188,151	14,102	7.5		
Equipment Group		399,850		384,026	15,824	4.1		
Others		84,082		69,796	14,286	20.5		
Adjustments and eliminations		(18,310)		(12,660)	(5,650)			
	¥	892,642	¥	815,832	¥ 76,810	9.4		
Operating modit :	_		_					
Operating profit : Fine Ceramics Group	¥	34,789	¥	19,606	¥ 15,183	77.4		
Electronic Device Group	Ŧ	29,053	Ŧ	(1,187)	30,240			
Equipment Group		5,842		18,382	(12,540)	(68.2)		
Others		8,743		7,298	1,445	19.8		
Oulcis	_	0,743	_	7,290	1,443	19.0		
		78,427		44,099	34,328	77.8		
Corporate		10,651		7,267	3,384	46.6		
Equity in (losses) earnings of affiliates and unconsolidated subsidiaries		(213)		1,848	(2,061)	_		
Adjustments and eliminations		100		484	(384)	(79.3)		
Income before income taxes	¥	88,965	¥	53,698	¥ 35,267	65.7		
Depreciation and amortization:								
Fine Ceramics Group	¥	12,337	¥	12,077	¥ 260	2.2		
Electronic Device Group	•	15,910	_	17,264	(1,354)	(7.8)		
Equipment Group		14,765		16,775	(2,010)	(12.0)		
Others		3,585		3,443	142	4.1		
Corporate		1,906		1,964	(58)	(3.0)		
	¥	48,503	¥	51,523	¥ (3,020)	(5.9)		
			_					
Capital expenditures:								
Fine Ceramics Group	¥	15,091	¥	9,128	¥ 5,963	65.3		
Electronic Device Group		14,757		13,302	1,455	10.9		
Equipment Group		12,875		14,234	(1,359)	(9.5)		
Others		1,729		709	1,020	143.9		
Corporate		1,750		3,211	(1,461)	(45.5)		
	¥	46,202	¥	40,584	¥ 5,618	13.8		

2. Geographic segments (Sales and Operating profits by geographic area) :

	Yen in millions						
	Ni	ne months end					
		2004		2003 Increase (D		rease)	
		Amount		Amount	Amount	%	
Net sales:							
Japan	¥	389,127	¥	370,449	¥ 18,678	5.0	
Intra-group sales and transfer between geographic areas		241,985		204,908	37,077	18.1	
		631,112		575,357	55,755	9.7	
United States of America		243,200		221,515	21,685	9.8	
Intra-group sales and transfer between geographic areas		20,071		16,516	3,555	21.5	
		263,271		238,031	25,240	10.6	
Asia		112 040		95,042	17,898	18.8	
Intra-group sales and transfer between geographic areas		112,940 91,049		75,035	16,014	21.3	
intra-group saies and transfer between geographic areas		71,047		73,033	10,014		
		203,989		170,077	33,912	19.9	
Europe		132,956		115,038	17,918	15.6	
Intra-group sales and transfer between geographic areas		22,790		24,184	(1,394)	(5.8)	
		155,746		139,222	16,524	11.9	
Others		14,419		13,788	631	4.6	
Intra-group sales and transfer between geographic areas		5,805		5,562	243	4.4	
initia group sales and transfer between geograpme areas	_		_			_	
		20,224	_	19,350	874	4.5	
Adjustments and eliminations	_	(381,700)		(326,205)	(55,495)	_	
	¥	892,642	¥	815,832	¥ 76,810	9.4	
Operating Profits :							
Japan	¥	70,459	¥	58,084	¥ 12,375	21.3	
United States of America		5,482		(1,461)	6,943	_	
Asia		11,152		6,686	4,466	66.8	
Europe		(798)		(14,943)	14,145	25.4	
Others		1,017	_	751	266	35.4	
		87,312		49,117	38,195	77.8	
Adjustments and eliminations		(8,785)		(4,534)	(4,251)	_	
		78,527		44,583	33,944	76.1	
Corporate		10,651		7,267	3,384	46.6	
Equity in (losses) earnings of affiliates and unconsolidated subsidiaries		(213)		1,848	(2,061)	_	
Income before income taxes	¥	88,965	¥	53,698	¥ 35,267	65.7	

3. Geographic segments (Sales by region) :

	Yen in millions								
	Nine m	onths end	ed December 31,						
	2004		2003		Increase (Dec	ecrease)			
	Amount	%	Amount	%	Amount	%			
Japan	¥346,163	38.8	¥325,931	40.0	¥ 20,232	6.2			
United States of America	192,153	21.5	178,622	21.9	13,531	7.6			
Asia	159,994	17.9	142,132	17.4	17,862	12.6			
Europe	129,256	14.5	112,429	13.8	16,827	15.0			
Others	65,076	7.3	56,718	6.9	8,358	14.7			
Net sales	¥892,642	100.0	¥815,832	100.0	¥ 76,810	9.4			
Sales outside Japan	¥546,479		¥489,901		¥ 56,578	11.5			
Sales outside Japan to net sales	61.2%		60.0%						

CONSOLIDATED BALANCE SHEETS (Unaudited)

	Yen in millions						
	December 31	, 2004	September 30	, 2004			
	Amount	%	Amount	%	Increase (Decrease)		
Current assets:							
Cash and cash equivalents	¥ 261,220		¥ 256,965		¥ 4,255		
Short-term investments	49,789		74,262		(24,473)		
Trade notes receivable	33,360		33,549		(189)		
Trade accounts receivable	206,239		211,504		(5,265)		
Short-term finance receivables	39,952		42,820		(2,868)		
Less allowances for doubtful accounts and sales returns	(7,917)		(7,569)		(348)		
Inventories	234,650		239,612		(4,962)		
Deferred income taxes	40,262		39,408		854		
Other current assets	42,574		31,207		11,367		
Total current assets	900,129	50.8	921,758	51.6	(21,629)		
Non-current assets:							
Investments and advances:							
Investments in and advances to affiliates and unconsolidated subsidiaries	32,219		24,240		7,979		
Securities and other investments	443,818		440,844		2,974		
Total investments and advances	476,037	26.9	465,084	26.0	10,953		
Long-term finance receivables	69,724	3.9	73,477	4.1	(3,753)		
Property, plant and equipment, at cost:							
Land	54,702		55,021		(319)		
Buildings	223,734		223,956		(222)		
Machinery and equipment	646,393		642,657		3,736		
Construction in progress	12,004		9,815		2,189		
Less accumulated depreciation	(679,852)		(675,190)		(4,662)		
	256,981	14.5	256,259	14.4	722		
Goodwill	27,738	1.6	28,589	1.6	(851)		
Intangible assets	16,739	1.0	17,495	1.0	(756)		
Other assets	23,227	1.3	22,843	1.3	384		
Total non-current assets	870,446	49.2	863,747	48.4	6,699		
	¥1,770,575	100.0	¥1,785,505	100.0	¥(14,930)		

	lions

	December	December 31, 2004		September 30, 2004	
	Amount	%	Amount	%	Increase (Decrease)
Current liabilities :					
Short-term borrowings	¥ 78,77	3	¥ 78,044		¥ 729
Current portion of long-term debt	3,94		4,406		(463)
Trade notes and accounts payable	101,35	4	120,646		(19,292)
Other notes and accounts payable	35,86	7	36,232		(365)
Accrued payroll and bonus	26,72	6	35,725		(8,999)
Accrued income taxes	21,22	0	23,641		(2,421)
Other accrued liabilities	30,19		30,029		170
Other current liabilities	22,81		17,223		5,590
70 - 1	220.00		245.046	10.4	(25.051)
Total current liabilities	320,89	5 18.1	345,946	19.4	(25,051)
Non-current liabilities :					
Long-term debt	70,49	7	70,743		(246)
Accrued pension and severance costs	33,66		36,929		(3,267)
Deferred income taxes	91,97	2	86,387		5,585
Other non-current liabilities	4,92	8	5,386		(458)
Total non-current liabilities	201,05	9 11.4	199,445	11.2	1,614
T 4 11 1 11/2		4 20.5	545 201	20.6	(02, 427)
Total liabilities	521,95	4 29.5	545,391	30.6	(23,437)
Minority interests in subsidiaries	58,47	7 3.3	59,173	3.3	(696)
Stockholders' equity:					
Common stock	115,70	3	115,703		_
Additional paid-in capital	162,08	6	162,087		(1)
Retained earnings	931,17	6	922,187		8,989
Accumulated other comprehensive income	12,52	5	12,262		263
Treasury stock, at cost	(31,34	6)	(31,298)		(48)
Total stockholders' equity	1,190,14	4 67.2	1,180,941	66.1	9,203
Total liabilities, minority interests and stockholders' equity	¥1,770,57	5 100.0	¥1,785,505	100.0	¥(14,930)
, , ,	, , , , , ,				

Note: Accumulated other comprehensive income is as follows:

Yen in millions

	December 31, 2004	September 30, 2004
Net unrealized gains on securities	¥48,517	¥39,996
Net unrealized gains (losses) on derivative financial instruments	¥27	¥(22)
Minimum pension liability adjustments	¥(1,477)	¥(1,477)
Foreign currency translation adjustments	¥(34,542)	¥(26,235)

CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

Yen in millions and shares in thousands, except per share amounts

	Three months ended December 31,				_	
	2004		2003		Increase (Decrease)	
	Amount %		% Amount %		Amount	%
Net sales	¥292,080	100.0	¥297,454	100.0	¥(5,374)	(1.8)
Cost of sales	213,802	73.2	218,926	73.6	(5,124)	(2.3)
Gross profit	78,278	26.8	78,528	26.4	(250)	(0.3)
Selling, general and administrative expenses	58,971	20.2	52,604	17.7	6,367	12.1
Profit from operations	19,307	6.6	25,924	8.7	(6,617)	(25.5)
Other income (expenses):						
Interest and dividend income	2,702	0.9	1,810	0.6	892	49.3
Interest expense	(314)	. ,	(237)	(0.1)	(77)	_
Foreign currency transaction (losses) gains, net	(163)		466	0.2	(629)	_
Equity in (losses) earnings of affiliates and unconsolidated subsidiaries	(795)		119	0.0	(914)	_
Other, net	975	0.3	489	0.2	486	99.4
Total other income (expenses)	2,405	0.8	2,647	0.9	(242)	(9.1)
Income before income taxes, minority interests	21,712	7.4	28,571	9.6	(6,859)	(24.0)
Income taxes	7,095	2.4	10,983	3.7	(3,888)	(35.4)
Income before minority interests	14,617	5.0	17,588	5.9	(2,971)	(16.9)
Minority interests	(3)		(88)	(0.0)	85	_
Net income	¥ 14,614	5.0	¥ 17,500	5.9	¥(2,886)	(16.5)
Earnings per share:						
Basic	¥ 77.94		¥ 93.34			
Diluted	¥ 77.94		¥ 93.34			
Weighted average number of shares of common stock outstanding:						
Basic	187,488		187,482			
Diluted	187,492		187,482			

Notes:

- 1. Kyocera applies SFAS No.130, "Financial Reporting of Comprehensive Income." Based on this standard, comprehensive income for the three months ended December 31, 2004 and 2003 were an increase of 14,877 million yen and an increase of 30,757 million yen, respectively.
- 2. Earnings per share amounts were computed based on SFAS No.128, "Earnings per Share." Under SFAS No.128, basic earnings per share was computed based on the average number of shares of common stock outstanding during each period and diluted earnings per share assumed the dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock.

CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Yen in millions			ıs
	Three months ended December			
	2004			2003
Cash flows from operating activities:				
Net income	¥	14,614	¥	17,500
Adjustments to reconcile net income to net cash provided by (used in) operating activities:				
Depreciation and amortization		17,414		17,856
Losses of inventories		2,904		(402)
Foreign currency adjustments		(204)		(608)
Decrease (increase) in receivables		4,562		(42,279)
Increase in inventories		(3,311)		(3,625)
(Increase) decrease in other current assets		(356)		911
(Decrease) increase in notes and accounts payable		(15,118)		7,791
Settlement regarding LaPine Case		_		(35,454)
Other, net		(7,832)		6,752
Net cash provided by (used in) operating activities		12,673		(31,558)
			_	
Cash flows from investing activities:				
Payments for purchases of securities		(6,890)		(6,563)
Payments for purchases of investments and advances		(19,072)		(6,804)
Sales and maturities of securities		3,865		11,651
Payments for purchases of property, plant and equipment, and intangible assets		(17,810)		(13,234)
Proceeds from sales of property, plant and equipment, and intangible assets		1,416		542
Deposit of negotiable certificate of deposits and time deposits		(38,177)		_
Withdrawal of negotiable certificate of deposits and time deposits		75,871		_
Withdrawal of restricted cash		_		52,983
Other, net		179		(3,857)
	_		_	
Net cash (used in) provided by investing activities		(618)		34,718
Cash flows from financing activities:				
Increase in short-term debt		782		10,019
Proceeds from issuance of long-term debt		297		97
Payments of long-term debt		(788)		(773)
Dividends paid		(5,924)		(5,796)
Other, net		1,196		(328)
Net cash (used in) provided by financing activities		(4,437)	_	3,219
(() [(-,,)		-,=19
Effect of exchange rate changes on cash and cash equivalents		(3,363)		(1,355)
Net increase in cash and cash equivalents		4,255		5,024
Cash and cash equivalents at beginning of period		256,965		299,160
	_	<u> </u>	_	
Cash and cash equivalents at end of period	¥	261,220	¥	304,184

SEGMENT INFORMATION (Unaudited)

1. Operating segments :

				Yen in millions			
	Th	ree months en	ecember 31,				
		2004 2003			Increase (Decrease)		
		Amount		Amount		%	
Net sales :							
Fine Ceramics Group	¥	72,781	¥	67,120	¥ 5,661	8.4	
Electronic Device Group		62,463		68,364	(5,901)	(8.6)	
Equipment Group		134,253		142,654	(8,401)	(5.9)	
Others		27,889		24,061	3,828	15.9	
Adjustments and eliminations		(5,306)		(4,745)	(561)		
	¥	292,080	¥	297,454	¥ (5,374)	(1.8)	
Operating profit :							
Fine Ceramics Group	¥	10,390	¥	8,284	¥ 2,106	25.4	
Electronic Device Group		6,812		5,205	1,607	30.9	
Equipment Group		(1,294)		8,108	(9,402)	_	
Others		2,583		2,543	40	1.6	
		18,491		24,140	(5,649)	(23.4)	
Corporate		3,968		4,257	(289)	(6.8)	
Equity in (losses) earnings of affiliates and unconsolidated subsidiaries		(795)		119	(914)		
Adjustments and eliminations		48		55	(7)	(12.7)	
Income before income taxes	¥	21,712	¥	28,571	¥ (6,859)	(24.0)	
			_				
Depreciation and amortization:							
Fine Ceramics Group	¥	4,454	¥	4,302	¥ 152	3.5	
Electronic Device Group		5,776		5,971	(195)	(3.3)	
Equipment Group		5,305		5,796	(491)	(8.5)	
Others		1,222		1,167	55	4.7	
Corporate		657		620	37	6.0	
	¥	17,414	¥	17,856	¥ (442)	(2.5)	
			_				
Capital expenditures :							
Fine Ceramics Group	¥	7,762	¥	3,301	¥ 4,461	135.1	
Electronic Device Group		4,437		4,191	246	5.9	
Equipment Group		3,917		5,230	(1,313)	(25.1)	
Others		815		188	627	333.5	
Corporate		640		216	424	196.3	
	¥	17,571	¥	13,126	¥ 4,445	33.9	

2. Geographic segments (Sales and Operating profits by geographic area) :

Three months ended December 31,			
Amount Amount Amount Net sales: Japan ¥ 129,527 ¥ 130,398 ¥ (871) Intra-group sales and transfer between geographic areas 77,765 70,570 7,195 207,292 200,968 6,324 United States of America 76,373 85,975 (9,602)			
Net sales: Japan ¥ 129,527 ¥ 130,398 ¥ (871) Intra-group sales and transfer between geographic areas 77,765 70,570 7,195 207,292 200,968 6,324 United States of America 76,373 85,975 (9,602)	Increase (Decrease)		
Japan ¥ 129,527 ¥ 130,398 ¥ (871) Intra-group sales and transfer between geographic areas 77,765 70,570 7,195 207,292 200,968 6,324 United States of America 76,373 85,975 (9,602)	%		
Intra-group sales and transfer between geographic areas 77,765 70,570 7,195 207,292 200,968 6,324 United States of America 76,373 85,975 (9,602)			
207,292 200,968 6,324 United States of America 76,373 85,975 (9,602)	(0.7)		
United States of America 76,373 85,975 (9,602)	10.2		
, , , , , , , , , , , , , , , , , , , ,	3.1		
, , , , , , , , , , , , , , , , , , , ,	(11.2)		
	29.1		
82,733 90,901 (8,168)	(9.0)		
	(5.0)		
Asia 34,266 36,057 (1,791)	(5.0)		
Intra-group sales and transfer between geographic areas 31,407 28,551 2,856	10.0		
65,673 64,608 1,065	1.6		
Europe 46,668 40,076 6,592	16.4		
Intra-group sales and transfer between geographic areas 7,477 8,316 (839)	(10.1)		
54,145 48,392 5,753	11.9		
Others 5,246 4,948 298	6.0		
Intra-group sales and transfer between geographic areas 1,884 2,068 (184)	(8.9)		
7,130 7,016 114	1.6		
Adjustments and eliminations (124,893) (114,431) (10,462)	_		
¥ 292,080 ¥ 297,454 ¥ (5,374)	(1.8)		
Operating Profits:			
Japan ¥ 15,975 ¥ 18,710 ¥ (2,735)	(14.6)		
United States of America (311) 3,233 (3,544)	—		
Asia 2,516 3,592 (1,076)	(30.0)		
Europe (100) (647) 547	—		
Others 277 335 (58)	(17.3)		
18,357 25,223 (6,866)	(27.2)		
Adjustments and eliminations 182 (1,028) 1,210	_		
18,539 24,195 (5,656)	(23.4)		
Corporate 3,968 4,257 (289)	(6.8)		
Equity in (losses) earnings of affiliates and unconsolidated subsidiaries (795) 119 (914)	_		
Income before income taxes $\overline{\Psi}$ 21,712 $\overline{\Psi}$ 28,571 $\overline{\Psi}$ (6,859)	(24.0)		

3. Geographic segments (Sales by region) :

		Yen in millions						
	Three n	Three months ended December 31,						
	2004	2004 2003		Increase (Decrease)				
	Amount	%	Amount	Amount	%			
Japan	¥118,391	40.5	¥114,655	38.5	¥ 3,736	3.3		
United States of America	61,648	21.1	64,287	21.6	(2,639)	(4.1)		
Asia	43,637	15.0	52,010	17.5	(8,373)	(16.1)		
Europe	45,350	15.5	38,957	13.1	6,393	16.4		
Others	23,054	7.9	27,545	9.3	(4,491)	(16.3)		
Net sales	¥292,080	100.0	¥297,454	100.0	¥ (5,374)	(1.8)		
Sales outside Japan	¥173,689		¥182,799		¥ (9,110)	(5.0)		
Sales outside Japan to net sales	59.5%		61.5%					